



Project Investment Portfolio Austin, TX

Comparing all quantitative, qualitative and operational needs, Frank assisted a Chicago based trading company in selecting a downtown office location for its Texas based operations.

The Opportunity

A Chicago based investment company with over 200 employees, partnered with Frank to find a new headquarters location in downtown Austin, Texas. The objectives were to secure a high-profile headquarter location for current and future growth, negotiate a favorable lease agreement, and ensure a smooth transition.

The Solution

- Conducted a comprehensive search of available office space options in the Central Business District
- Evaluated potential spaces based on budget and schedule requirements
- Negotiated favorable lease terms with the landlord on behalf of Project Investment Portfolio
- Coordinated with Project Investment Portfolio to ensure a seamless transition to the new location

The Impact

- Established Austin's first trading floor in the CBD

Key Takeaways

- Defining the space layout
 - Work alongside clients reviewing space plans, guiding architectural advice and walk existing spaces to provide a flexible work model
- Talent
 - Securing the right location and office layout to unlock heightened productivity and delight employees and customers
- Market Reconnaissance
 - Performing due diligence on ownership (landlord), market information and office trends impacting rental rates, availability of space and code compliance issues